Send Nominations or Cover Letter and Resume to:
Lisa Vuona
Vice President
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The Opportunity:

LOIS L. LINDAUER SEARCHES is proud to partner with the University of Illinois (Illinois) in the search for the position of Assistant/Associate Dean for Development.

The University of Illinois is among the preeminent public universities of the nation and strives constantly to sustain and enhance its quality in teaching, research, public service and economic development. The University of Illinois’s mission is to transform lives and serve society by educating, creating knowledge and putting knowledge to work on a large scale and with excellence. Its vision is to create a brilliant future for the University of Illinois in which the students, faculty and staff thrive and the citizens of Illinois, the nation and the world benefit, a future in which the University of Illinois is the recognized leader among public research universities in:

- Teaching, scholarship and service
- Engagement and public service
- Economic development
• Arts and culture
• Global reach
• Athletics

The Assistant/Associate Dean for Development is an ideal opportunity for a seasoned advancement professional to oversee a team of seven providing vision, strategy and leadership to the College of Fine and Applied Arts, the Krannert Center for Performing Arts, and the Krannert Art Museum.

**Position Overview – Assistant/Associate Dean for Development**

The College of Fine and Applied Arts (FAA) and the Office of the Vice Chancellor for Institutional Advancement (OVCIA) at the University of Illinois at Urbana-Champaign seeks a full-time Assistant/Associate Dean for Development to lead and manage a comprehensive fundraising program for the College which includes seven academic units as well as the Krannert Center for the Performing Arts (KCPA) and the Krannert Art Museum (KAM).

The College’s seven academic units grant degrees in disciplines related to the performing and visual arts. The College has 32,000 alumni, a distinguished faculty of 200, a professional and support staff of 185, a student body of over 2,600 undergraduate and graduate students, and a donor base of 4,000.

The central focus of the college is the synergy between research and the preparation of students for professional careers in the creation and interpretation of the environmental, visual, and performing arts. Deeply related to that focus is a commitment to elevate and sustain the study of the arts as both a necessary mode of understanding and a vibrant expression of human experience within local, national, and international communities. The college is an international leader in research and practice in the arts with an emphasis on professional excellence, diversity, innovation, and preservation.

The Assistant/Associate Dean for Development is responsible for planning and implementing the development program for the College. This includes:

• Providing vision and strategic leadership for the College’s development team through ongoing support and evaluation of staff members’ goals
• Developing a long-term comprehensive development plan that includes alumni, friends, corporations and foundations
• Overseeing the annual funds and stewardship programs in coordination with OVCIA
• Formulating an annual plan with measurable goals
• Establishing and maintaining a portfolio of major gift prospects, and maintaining a significant travel schedule throughout the United States and occasionally internationally
• Partnering with the Dean and Department heads to design and implement fundraising initiatives for specific needs within the College
• Working with the Dean on strategic visits with major donors
• Collaborating with OVCIA on specific projects/programs
• Coordinating with the College’s Communication Office to ensure consistency of message and brand
• Serving as the primary liaison with university and campus administrators, including OVCIA, the University of Illinois Foundation, the University of Illinois Alumni Association, and the Office of Public Engagement
• Serving on the College’s Administrative Council and Dean’s Cabinet

Organizational Relationship:

The Assistant/Associate Dean for Development reports to the Dean of the College of FAA and to the Associate Vice Chancellor for Institutional Advancement. The Assistant/Associate Dean provides strategic leadership for a team of seven professional staff and support staff.

Required Qualifications:

• Bachelor’s degree; advanced degree preferred
• For the Assistant Dean title, a minimum of seven years of successful experience in development, preferably at a major research university
• For the Associate Dean title, a minimum of ten years of successful experience in development, preferably at a major research university
• A minimum five years of management experience, preferably leading a development team
• Excellent interpersonal, written and verbal communication skills

Client Overview

The University of Illinois at Urbana-Champaign began in 1867. Chartered as the Illinois Industrial University, the University opened for business in 1868. Renamed the University of Illinois in 1885, it is one of the original 37 public land-grant institutions created after President Abraham Lincoln signed the Morrill Act in 1862. Today it is comprised of 17 colleges and instructional units with 12,239 graduate and professional students making it among the top ten U.S. universities in number of earned doctorates awarded annually. Total enrollment for Urbana is 44,942 students and 3,069 faculty.
A talented and highly respected faculty is the University’s most significant resource. Many are recognized for exceptional scholarship with memberships in such organizations as the American Academy of Arts and Sciences, the National Academy of Sciences, and the National Academy of Engineering. Faculty have been awarded Nobel Prizes, Pulitzer Prizes, and the Fields Medal in Mathematics. The success of the faculty is matched by that of alumni: 11 are Nobel laureates and another 18 have won Pulitzer Prizes.

Students and scholars find the University an ideal place to conduct research. The Beckman Institute for Advanced Science and Technology is a model for interdisciplinary research, where eighteen research groups from sixteen University departments work within and across three broadly defined themes: biological intelligence, human-computer intelligent interaction, and molecular and electronic nanostructures. The University is also home to the National Center for Supercomputing Applications (NCSA).

In its 2015 rankings, U.S. News & World Report's America's Best Colleges rated Illinois as the number 11 public university and the number 41 national university.

**In the News - College of Fine and Applied Arts:**

- Dance at Illinois was rated one of the nation's best choreography programs by seattlepi.com. It was the only department in the Midwest to be ranked in the top 10 and was singled out for its rigorous professional training for undergraduates.
- Illinois School of Architecture ranked sixth in the Nation. QS—a global company that develops networks in higher education and professional fields—classified the Illinois School of Architecture sixth in the United States and 25th overall in its world university rankings. Among public universities, Illinois placed third behind the University of California at Berkeley and UCLA.
- Krannert Art Museum is the second largest fine art museum in the state of Illinois and cares for the University of Illinois art collection.

For more details, please visit: https://faa.illinois.edu/news
Leadership:

Phyllis Wise  
*Chancellor, University of Illinois at Urbana-Champaign*

Phyllis M. Wise is Chancellor of the University of Illinois at Urbana-Champaign. In this role, Dr. Wise is the chief executive officer on campus and is responsible for the financial programs, campus policies, and priorities necessary to ensure that Illinois is a pre-eminent public research university with a land-grant mission and global impact. The Urbana-Champaign campus has an annual budget of $1.5 billion with more than $600 million in research expenditures. There are more than 42,000 students and nearly 1,900 tenure-track faculty members.

Prior to this appointment Dr. Wise was interim President of the University of Washington in 2010-2011, where she had served as Provost and Executive Vice President for five years. Previous academic roles included dean of the College of Biological Sciences at the University of California-Davis, professor and chair of the Department of Physiology at the University of Kentucky in Lexington a faculty member at the University of Maryland, Baltimore.

Her research interests have been in areas concerning women’s health and gender-based biology. She has been particularly interested in whether hormones influence brains of women and men during development, during adulthood and during aging. She holds memberships in the American Academy of Arts and Sciences, and in the Institute of Medicine, and is also a fellow in the American Association for the Advancement of Science. Dr. Wise also holds positions on the governing boards of the Robert Wood Johnson Foundation, Nike, Inc., and the First Busey Corporation.

She holds a bachelor’s degree from Swarthmore College in biology and a doctorate degree in zoology from the University of Michigan. Dr. Wise also holds an honorary doctorate from Swarthmore College.

Dan Peterson  
*Vice Chancellor for Institutional Advancement  
Senior Vice President, University of Illinois Foundation*

Dan Peterson, who has served in several senior leadership positions at three leading universities, joined the University of Illinois at Urbana-Champaign in late 2012 as vice chancellor for institutional advancement. Dan also serves as senior vice president of the University of Illinois Foundation.
Dan is focused on building a best in class advancement organization at Illinois, in close partnership with college/unit leaders. He and his team are working to achieve this by growing the principal and major gift programs, increasing alumni engagement, building and executing a coordinated marketing and communications plan, and building a high performance team through recruitment, training and retention plans. These efforts along with a culture of accountability, transparency and efficiency are the necessary steps to secure the resources necessary to support Illinois’ quest for preeminence.

Dan is a 1982 graduate of WSU and earned his law degree at Seattle University in 1985. He and his wife, Mary Ellen, have three adult children.

Edward Feser
Dean of the College of Fine and Applied Arts

Edward Feser is Dean of the College of Fine and Applied Arts at the University of Illinois at Urbana-Champaign and Senior Research Fellow with the Center for Regional Economic Competitiveness, Arlington, Virginia. He also holds a visiting appointment at the Manchester Business School, University of Manchester, UK. His research focuses on economic development; regional economic planning and policy; and local governance and management.

Feser served as Davies Chair of Entrepreneurship and Head of the Division of Innovation, Management and Policy at the Manchester Business School in 2011-12, as Head of the Department of Urban and Regional Planning at the University of Illinois at Urbana-Champaign from 2007 to 2011, and as Assistant Secretary for Policy, Research and Strategic Planning in the North Carolina Department of Commerce in 2003. He holds a Ph.D. in Regional Planning and a Master of Regional Planning from the University of North Carolina at Chapel Hill and a Bachelor of Arts in Government from the University of San Francisco.

Institutional Advancement Overview

A Roadmap to a New Culture of Philanthropy and Engagement:

The “Road Map” strategic planning process was launched in January 2013. The goal of the Road Map project was to provide a comprehensive plan to significantly improve the advancement program at the University of Illinois. This process was developed and managed internally in close partnership with University, and campus academic and staff leadership.
The following five “core ideas” describe, in broad terms, the University’s strategy:

1. “Private funding for a public University” recognizing that the University must seek to offset reductions in public funding with private funding, and concomitant with that, should continue to model its financial planning (and institutional approach) consistent with other systems that have successfully made this transition (Berkeley, Michigan, OSU). This means sophisticated enrollment management models, institutional efficiency, private giving, etc.

2. Double giving within 7-10 years and set a goal(s) for increasing engagement activity (volunteers, events, annual giving) at the same aspirational levels.

3. Aligning the development program with the University’s academic vision and integrating development programs more fully into the day-to-day operations of the University. This includes alignment of development resources and creating a coherent organizational structure.

4. Best practices and investment. Development best practices must be established and managed throughout the program – in a consistent, standardized fashion. Appropriate levels of investment are required to achieve results.

5. Launching a new campaign as a driver for improvement.

Office of the Vice Chancellor for Institutional Advancement:

The Office of the Vice Chancellor for Institutional Advancement brings together the University, the Foundation and the Alumni Association into a team whose primary purposes include building enduring relationships with all constituents and generating diverse resources that facilitate the University’s academic, research, economic development and public service excellence through the integration of marketing, communications, alumni relations and development. Each college at the University of Illinois has its own Advancement staff, whose overall efforts are directed by the Vice Chancellor for Institutional Advancement for the campus.
In FY14 the Urbana campus raised $182 million in cash and secured $191 million in new business commitments. They have set the ambitious goal of doubling giving in the next 7-10 years.

Location

**Champaign-Urbana:**

The University is in the twin cities of Champaign and Urbana (total population 180,000) in east-central Illinois. Situated about 140 miles south of Chicago, 125 miles west of Indianapolis, and 180 miles northeast of St. Louis.

Champaign-Urbana, is a place where the sense of community found in small cities and towns meets the outstanding cultural and entertainment opportunities usually associated with major metropolitan areas. It is a place where world-class faculty members are your neighbors, and where leisure is laced with learning. A major center for the arts, the campus attracts dozens of nationally and internationally renowned artists each year to its widely acclaimed Krannert Center for the Performing Arts. The University also supports two major museums: the Krannert Art Museum and Kinkead Pavilion; and the Spurlock Museum, a museum of world history and culture.

Illinois is an Affirmative Action/Equal Opportunity Employer committed to diversity ([www.inclusiveillinois.illinois.edu](http://www.inclusiveillinois.illinois.edu)). Illinois welcomes individuals with diverse backgrounds, experiences and ideas who embrace and value diversity and inclusivity.

**Background Checks:**

Prior to submitting your resume for this position, please read it over for accuracy. LLLS does verify academic credentials for its candidates, and our clients frequently conduct background checks prior to finalizing an offer.
To learn more, call
Lisa Vuona, Vice President
617-262-1102
or send nominations or cover letter and resume to
lvuona@LLLsearches.com.
All inquiries will be held in confidence.